



Committed to Client Service



ENHANCING
DIRECT & INDIRECT
COST RECOVERY
AND MINIMIZING
COMPLIANCE RISK
OF GOVERNMENT
GRANTS & CONTRACTS

**ML WEEKES**
&
COMPANY, PC
CERTIFIED PUBLIC ACCOUNTANTS



ML WEEKES —
COMMITTED TO THE
HIGHEST STANDARDS
OF PROFESSIONAL
COMPETENCE AND
CLIENT SERVICE

A COMPANY BUILT UPON VALUE-BASED SERVICE

Founded in 2000, ML Weekes & Company, PC recognized the need and value of providing high level resources and expertise in government grant and contract matters. The key issues of cost recovery, risk management and compliance have become increasingly complex in the ever changing and competitive arena of public funding. The complimentary goals of enhancing cost recovery (both direct and indirect) while minimizing compliance risk are critical to successful grant/project management and the sustainability of funding.

ML Weekes has extensive experience in the analysis and preparation of long and short form facilities and administrative (indirect) cost rates for colleges, universities, not-for-profits and hospitals. The firm has prepared and negotiated hundreds of facilities and administrative rates on behalf of our clients. ML Weekes has demonstrated its ability to work in dynamic environments of change. We are committed to partnering with your organization to enhance cost recovery and to minimize risk associated with grant and contract administration.

We also have a broad range of experience including general accounting, auditing, consulting and litigation support. Our diverse client base reflects the value of our services — from multi-national corporations to small businesses operating in highly regulated public sectors. ML Weekes is focused on helping clients navigate the requirements and nuances of federal, state and local contract and grant funding agencies. Our specialized expertise makes us confident in our relationships and interactions with government agencies such as DHHS, GSA, DOL, DOI, DoD and HUD. ML Weekes professionals also have a thorough understanding of Uniform Guidance (2 CFR Part 200), OMB Circulars, Federal Acquisition Regulation, and Cost Accounting Standards.

OUR PEOPLE WORKING FOR YOU

As a leader in accounting and business consulting services within the public sector, our nationally recognized professional staff are among the most prominent practitioners in their fields. We are committed to hiring the “best and the brightest.” ML Weekes attracts and retains an exceptional staff of CPAs and technical experts from “Big Four” firms, private industry, government, and audit agencies. Our credentials and years of experience afford our clients a unique level of expertise unparalleled in the marketplace.

From the partner and manager level to the professional staff, ML Weekes has developed a comprehensive, strategic and highly specialized skill set to advise and support organizations working in the tightly regulated public sector. We are committed to the highest standards of professional competence, independence and client service. Our founding partners, Alex Weekes and Mark LoManto, and our management team are leaders in analyzing compliance risk and developing effective plans to mitigate it. ML Weekes partners and key staff hold MBAs, are Certified Public Accountants and are members of the American Institute of Certified Public Accountants.

INDUSTRY SPECIALTIES & SERVICES

ML Weekes is a premier provider of a full range of advisory services for colleges and universities, federal government contractors, hospitals, not-for-profits, and state and local governments. Our services, expertise and specialization in direct and indirect cost recovery and compliance include:

Not-for-Profits, Universities & Hospitals

- ▶ Indirect (F&A) Rate Preparation
- ▶ Compliance Reviews
- ▶ Cost Allocation Plans
- ▶ Unallowable Cost Reviews
- ▶ Space Studies
- ▶ Core Service Rate Preparation
- ▶ Diagnostic Reviews of Cost Allocation Methods
- ▶ Disclosure Statement Preparation and Reviews
- ▶ Policies and Procedures

Commercial Contractors

- ▶ Contract Disputes and Litigation Support
- ▶ Interpretation of Public Laws and Regulations
- ▶ Equitable Adjustment and Claim Preparation
- ▶ Business Systems Analysis/Compliance
- ▶ Bid Protests
- ▶ Expert Witness Testimony
- ▶ Incurred Cost Submissions
- ▶ Indirect Rate Development
- ▶ Cost Proposal Preparation



ML WEEKES & COMPANY



SERVING HOSPITALS,
UNIVERSITIES,
NOT-FOR-PROFITS,
AND COMMERCIAL
CONTRACTORS WITH
DIRECT AND INDIRECT
COST RECOVERY AND
COMPLIANCE

We believe that you will find our fees to be highly competitive and our dedication and qualifications exceptional. If you would like to discuss our services, approach or experience, please contact us at **(203) 458-0872** or visit our website at **www.mlweekes.com**.

WHAT OUR CUSTOMERS HAVE TO SAY ABOUT US

In determining what we wanted for assistance in negotiating our NICRA, we found an ally in ML Weekes. We have never viewed ML Weekes as a consultant; rather, they are a partner who we could trust to work and negotiate a fair and compliant indirect rate for our organization. Over the last 15 years, they have been our 'go to' organization on all matters related to federal grant administration. ML Weekes is the expert resource ensuring transparency in the federal grant process for our organization.

Bob Mims, CPA, CGMA

Former Controller/Director of Investments of Ducks Unlimited, Inc.

Not-for-Profit Advisory Committee to FASB and Financial Accounting Standards Advisory Council to FASB Chair, AICPA Not-for-Profit Conference

We have worked with ML Weekes & Company for over 10 years, and they have unquestioned expertise with preparing and negotiating F&A and fringe benefit rates. They seamlessly help negotiate our rate! They will work with you to assess your needs, understand the organization, and generate a compliant solution that will work for the Institution. I highly recommend ML Weekes.

John Blandino, MS, CRA

**Director of Health Research, Inc., Roswell Park Division
Roswell Park Cancer Institute**

ML Weekes & Company has prepared our long form F&A proposal for several years, and each year it is prepared with a high level of expertise and is thoroughly reviewed. Due to the invaluable experience of ML Weekes, the federal audits of the proposals and the negotiations of our F&A rate have always been successful. We are grateful for our relationship with ML Weekes and are appreciative of their services.

Julie Davis, CPA

**Treasurer/Associate VP for Finance
Mercer University**



**ML WEEKES
&
COMPANY, PC**

CERTIFIED PUBLIC ACCOUNTANTS

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